



Director Saul N. Ramirez, Jr.

National Association of
Housing and
Redevelopment Officials

Saul Ramirez brings a great deal of housing and community development experience to us. He came to NAHRO from Greystone and Co., a leading financial services and trading company located in New York City that provides debt and equity financing for the development, rehabilitation, acquisition and refinancing of multi-family and economic development projects. His primary duty at the Bethesda, MD office was in mortgage banking.

He served as HUD's Deputy Secretary from 1998 to January 2001. He also served as HUD's Assistant Secretary of Community Planning and Development from 1997 to 1998. Prior to his tenure at HUD, he was Mayor of the City of Laredo from 1990-1997. He used housing and community development programs as tools to encourage the major growth and development of Laredo. He was a city council member in Laredo from 1982-1990.

Saul Ramirez has 20 years experience as an insurance industry executive in Texas and served as a Board member of the Texas Municipal League Inter-government Risk Pool with more than \$300 million in assets.